

# 2025 Business Plan and Budget Overview

#### RELIABILITY | RESILIENCE | SECURITY











# 2023–2025 Areas of Focus



**Energy:** Tackle the challenge of grid transformation and climate change-driven, extreme weather



**Security:** Move the needle by focusing on supply chain, Information Technology (IT) and Operational Technology (OT) system monitoring, cyber design, and evolution of the Critical Infrastructure Protection (CIP) Standards



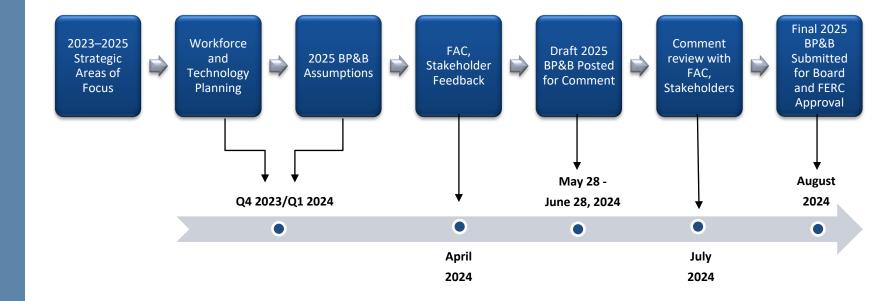
**Agility:** Tool the company to be more nimble in key areas, particularly standards development, internal operational processes



**Sustainability:** Invest in ERO systematic controls, eliminate single points of failure, strengthen succession planning, and ensure robust cyber security protections for all systems

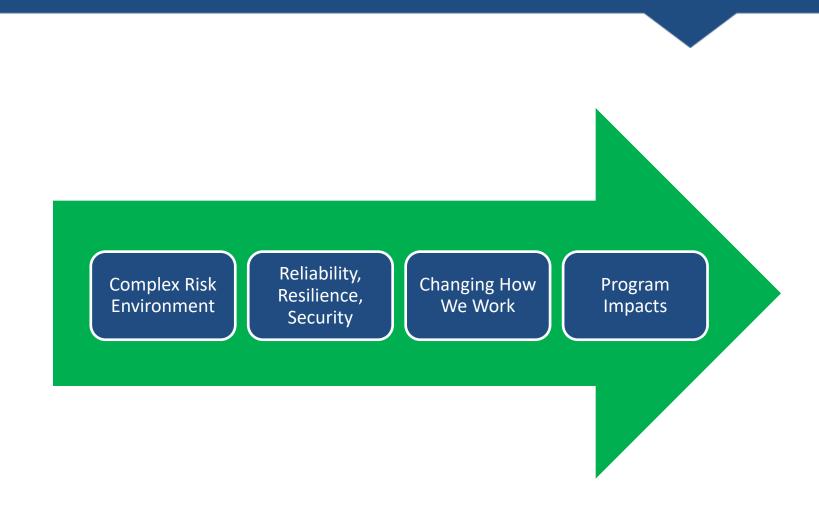


# **2025 BP&B Development Process**





# **2025 BP&B Considerations**





# 2025 Budget: Year 3 of Three-Year Plan

Assessment consistent with prior year projection

Personnel costs below prior year projection

Technology costs consistent with prior year projection

**Budget below prior year projection** 

In a changing environment, we are on target with our cumulative three-year plan projections (2023–2025)



# **2025 Drivers and Key Assumptions**

Workforce and Business Technology investments		
Meetings and travel		
Facilities and rent		
Capital financing and reserve releases to smooth assessments		
Potential changes in final draft		
Pressures		



# **2025 Budget and Assessment Overview**

## Budget - \$123.0M (\$9.4M or 8.2% increase from 2024)\*

- Personnel \$71.5M (8.7% increase from 2024)
- Meetings & Travel \$3.8M (8.8% increase from 2024)
- Operating Expenses \$43.9M (5.0% increase from 2024)
- Fixed Assets \$5.1M (10.3% increase from 2024)
- Net Financing Activity (\$1.9M) (25.7% increase from 2024)

## Assessment – \$108.4M (\$11.4M or 11.8% increase from 2024)

- Assuming \$3.8M in loan and lease financing proceeds, which lowers assessment requirements
- Proposing a release of \$300k from Operating Contingency Reserves

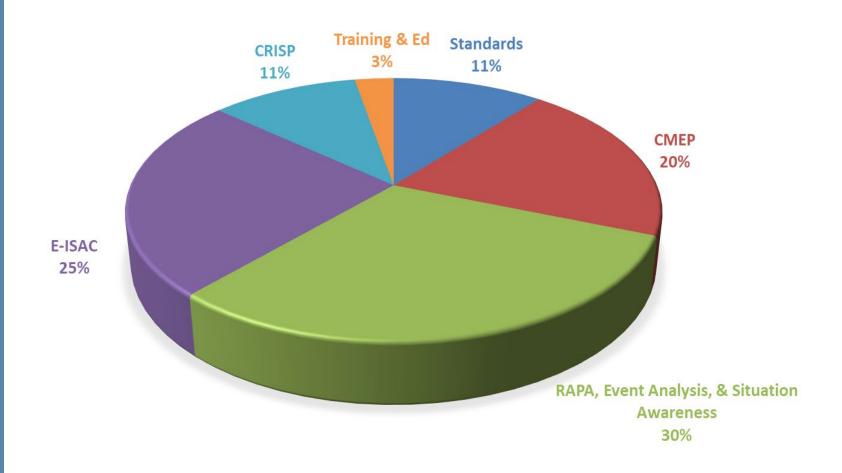
#### FTEs – 263.5 (increase of 12.4 from 2024)

 Increases for Reliability Standards, Enforcement, Transmission Assessment, E-ISAC, and Corporate Services

<sup>\*</sup>See appendix for details by category



# **2025 Budget by Program Area**





# **Projected Reserve Balances\***

#### Total projected reserves at end of 2024 - \$22.5M

- Operating Contingency Reserve (OCR) \$13.5M (13.8%, within target)
- Assessment Stabilization Reserve (ASR) \$956k
- Future Obligation Reserve \$2.9M
- System Operator Certification Reserve \$552k
- CRISP reserves \$4.5M

#### Total projected reserves at end of 2025 – \$21.7M

- OCR \$13.2M (12.3%, within target)
- ASR \$956k
- Future Obligation Reserve \$2.1M
- System Operator Certification Reserve \$921k
- CRISP reserves \$4.5M

<sup>\*</sup>See appendix for descriptions of reserves



# **Preliminary 2026 and 2027 Projections**

# Preliminary 2026 and 2027 projections evolving, updated in next three-year plan

- Preliminary 2026 and 2027 annual rate of budget and assessment increase is trending down
- Personnel and technology projections shifting from right-sizing initiatives around Sustainability to core program area efforts in Energy and Security

Preliminary Projections	2026	2027
Assessment Increase %	8.5%–9.5%	7.5%–8.5%
Budget Increase %	8.0%-9.0%	7.0%–8.0%
FTE Increase %	2.7%–3.4%	3.1%–3.7%

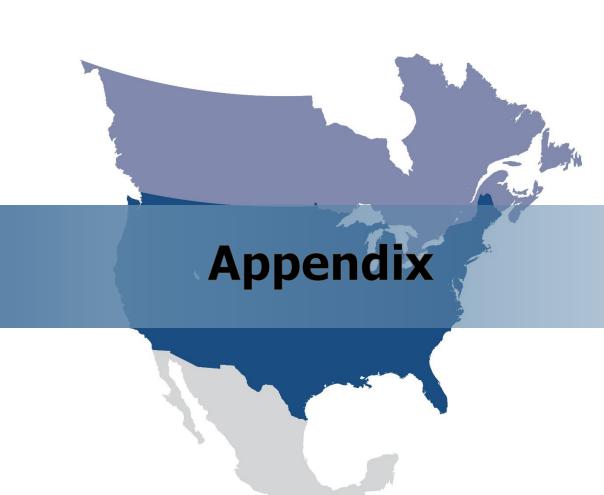




# **Questions and Answers**









# 2025 Budget by Category - Detail

#### **Personnel – \$71.5M (8.7% increase from 2024)**

- Increase of 12.4 FTEs
- Weighted average merit increase of 5.5%
- Lower medical insurance increases than previously projected

#### Meetings & Travel – \$3.8M (8.8% increase from 2024)

- Continuing efficiencies gained from virtual meeting formats
- Costs and demand increasing
- Transition of meetings to co-working partner space with a rental fee cost per meeting (due to discontinuing long-term office lease in Atlanta in October 2025)



# 2025 Budget by Category - Detail

#### **Operating Expenses – \$43.9M (5.0% increase from 2024)**

- CRISP contract with PNNL (completely participant funded)
- Biennial GridEx contract support
- Additional contractor, consultant, and software costs to support technology strategy
- Escalation for existing software license and support expenses
- Offset by reduced consultant expenses due to completion of the ITCS

#### **Fixed Assets – \$5.1M (10.3% increase from 2024)**

Capital software and IT equipment in support of technology strategy

# **Net Financing Activity – (\$1.9M) (25.7% increase from 2024)**

- Loan proceeds for capital software projects (\$2.9M)
- Lease financing proceeds for IT equipment (\$852k)
- Loan principal payments for ERO SEL and budgeted 2024 capital software borrowing
- Lease financing principal payments for laptops and IT equipment

# **Reserve Overview**



## **Operating Contingency Reserve (OCR)**

- Working capital funds and additional funds for unanticipated contingencies
- Target between 8.0% and 16.0% of total budget minus System Operator Certification and CRISP budgets

#### **Assessment Stabilization Reserve (ASR)**

- To date, funded entirely by previously received U.S. penalties
- Used to reduce U.S. assessments, subject to Board and FERC approval

#### Other reserves

- Future Obligation Reserve Funding received to satisfy future obligations under lease, credit, loan, or other agreements (e.g., deferred rent)
- System Operator Certification Reserve Surplus funding from operator certification and continuing education fees, used solely for operator certification program needs
- CRISP Reserves Funds dedicated to CRISP, funded by CRISP participants